

*Serving the Fireplace Industry
for Over 30 Years.*

HotTimes

A NEWSLETTER ON WHAT'S HOT AND WHAT'S NOT

Piazzetta Pellet Stoves Have Arrived

Unparalleled Beauty

Manufactured in the country which also produces Ferraris, Lamborghinis and Maseratis, it isn't surprising that the end result with Piazzetta is no different. They build an attractive stove that catches the eye, clad in either a well finished porcelain steel or a hand crafted ceramic.

Most pellet stoves tend to be a little noisy as fan motors turn, however the Piazzetta's fan is connected to capacitors which reduce sound dramatically.

The blowers are made by either SIT or EBM. All of the motherboards are the same for each unit, with different software and firmware loaded on each unit. Everything is easy to access, clean and maintain.



Monia Pellet Stove in Bordeaux

In the SC series, the Monia and Sabrina models are available in bordeaux, grey and white. The Marcella and Sveva models come in salt & pepper, bordeaux or oriental sand finishes. We will also have the P960 model from the SY series available in bordeaux.

The Piazzetta is now available,

so ask your rep for details. Pricing for the Piazzetta is very competitive for such a fantastic stove as well. The Monia retails for just \$2899 and the Sabrina for \$3199. The Marcella lists at \$3598 and the Sveva at \$4198. You can also add an optional \$99 remote to these units as well. The P960 retails with the remote included for \$5798.



Piazzetta's Sabrina Stove in White

Jotul GF300 DV Allagash now with IPI

Modern Classic

Now in stock from Northwest Stoves, The GF300 DV Allagash with Intermittent Pilot Ignition. A new twist on a classic stove.



IPI Allagash with a P4 of 66.6%

With a BTU input range of 13,000 to 26,000, the Allagash will heat areas up to 1,300 square feet. The six piece hand crafted high density log set is viewed through an extra large viewing area of 180 square inches.

The IPI Allagash is also upgradable to include a blower kit w/ multifunction remote control, accent lamp kit & flame control kit. Other features include the EZ touch control door, a top or rear reversible flue and a new pan style JotulBurner.

Options include:

- wall thermostat
- Top firing accent light kit (with 6 levels of illumination)
- Fire screen
- Reversible brick liner (antique red & brown-stone)

The IPI Allagash is in stock at Northwest Stoves in **ALL 5** available colours (matte black, blue black, ivory, majolica brown and majolica green enamels). It joins the GF200 Lillehammer and GF600 Firelight in Jotul's **Enerchoice approved** stove lineup.

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Happiness does not depend on who you are or what you have, it depends solely on what you think.

- Dale Carnegie



Ultra Black Trivia

How much do you know about ICC's Ultra Black pipe?. True or False—solutions on back page.

1. Clearance to combustibles is 6".
2. If a slip section is unavailable, any length can be cut to size.
3. Ultra Black can only run up to 10' in a single run.
4. Clearances can be reduced if a shielding is installed on a combustible wall.
5. Ultra Black can connect to any insulated chimney.

NWS Holiday Hours

Open regular hours through Dec 21st

Monday, Dec. 24th thru Wednesday, Dec. 26th **closed**

Thursday, Dec. 27th & Friday, Dec. 28th **open regular hours**

Monday Dec. 31st **open until 1:00**

Tuesday, Jan. 1st **closed**

Wednesday, Jan. 2nd **open regular hours**

Hearthstone's Manchester Wood Stove

In the tradition of high-performance and clean burning appliances, Hearthstone presents the Manchester wood burning stove.

This fully cast iron wood stove features a convective air system with an integrated cast iron heat exchanger that results in unmatched heating performance. The soapstone lined interior of the firebox captures and stores heat to create a clean and efficient burn and extend the HeatLife™ of each

load of wood.

With a new yet traditional style, a large open view of the fire, a left or right (optional) side loading door, and an integrated, fully finished rear heat shield, the Manchester is a beautiful and versatile addition to any home and a smart move to a sustainable source of green energy.

Along with the Shelburne (medium) and Craftsbury (small) stoves, the Manchester completes Hearthstone's unique offerings of the beauty and versatility of cast iron in combina-



Manchester in Brown Enamel

tion with the heating properties of soapstone.

The Manchester is available now at Northwest Stoves in matte or brown majolica.

New Capella IDV26 Insert

Enerchoice Approved

Now selling is Marquis' new insert, the Capella IDV26. Coming standard with heat radiating ceramic glass, the IDV26 has a dual burner with glowing embers and a decorative ash bed. It also comes standard with a heat activated blower operated by a variable speed control.

The Capella IDV26, much like



its sister insert, the IDV33, can take any type of media available in the Marquis lineup, including 3 different log sets, Marquis

rocks and many different colours of glass. You may also choose from 3 different clean view kit and surround colours—matte black, copper vein, and pewter.

And the best news? The IDV26 has a P4 rating in natural gas of 65.3% efficiency, making it eligible for the Enerchoice rebate.

Call for details.

New Meeco Bronze Gaskets

Today's high efficiency wood, pellet, corn and gas appliances require a positive air and gas seal to ensure peak operating efficiency. Door seals will become worn, loose or compressed causing a loss in operating efficiency and an increase in emissions. To ensure peak operating efficiency, door seals should be replaced on an annual basis.

MEECO'S gasketing products are made of the highest qual-

ity texturized fiberglass yarn. They are 100% asbestos-free and will withstand temperatures up to 1000° F. MEECO owns its own knitting machines



and is an OEM supplier to the industry.

Northwest Stoves now provides this high quality

"bronze" gasket. We have a supply of 6' kits in 3/8", 1/2", 5/8" & 7/8" diameter. We also have various length gasket rolls in the same diameters, as well as 1" and window channel tape.

You may also want to try the Meeco gasket glue in the 3 oz. tube (shown in the picture at the left). We feel it is a superior product, as do the dealers who have tried it to date.

Give Meeco gaskets a try. You won't be disappointed.



Clint goes a little "Mario and Luigi" this November



Wood Burning Troubleshooting Guide—part 2

- continued from our last edition -

In our previous newsletter, we began an article which touched on troubleshooting wood burning appliances. Here is part 2 of that article:

Remember to fill the hole that you've made with a bolt, or some other applicable metal plug.

Now the fun part. If the draft reading is high, their chimney is all inside and they have a short burn time, install a damper. Contrary to what is being said, dampers are still perfectly legal. ICC makes one for their Ultra Black stove pipe. We sell cast ones for single wall black pipe. They should only be used in a

high draft scenario, but are incredibly useful when used in that scenario. If the draft is low (or negative) you can try to open a door or a window. If the draft improves, provide some type of make up air. A properly balanced HRV is best, but spill air in the mechanical room may work too. If opening up a window doesn't improve the situation, it's probably a chimney issue. It could either be an outside chimney that's cold and exposed, or not tall enough, or on the water, or in a windy area, etc.

There are really only three things that can cause issues with a wood stove; poor quality wood, poor draft/chimney is-

sue, or "user error". User error is a delicate matter, but does happen a fair amount. Education is the best way around that issue. Have a stove school. Have a first fire with the homeowner. They may not have had a wood stove before, and if they did it's probably not as efficient as a new unit. Black glass with good wood and good draft is an example of user error. As the glass is the coldest part of the stove, if the firebox is not loaded enough or hot enough, particulates will condensate on the glass and make it dirty.

And as always, if you have any questions, please feel free to call us at the office.

Excel Chimney Trivia

How much do you know about ICC's Excel Chimney pipe?. True or False—solutions on back page.

6. Excel Chimney requires 2" clearance to combustibles.
7. The roof brace must be used only if chimney is taller than 8' above a roof.
8. The maximum allowable offset for Excel Chimney installations is 8 feet.
9. For exterior installations, wall supports are required every 8 feet.
10. A roof support is required under a flashing in all installations to ensure the chimney is fixed in place.

Show people Ultra Black with this display, available now. →

Never Ever Buy Another Stovepipe

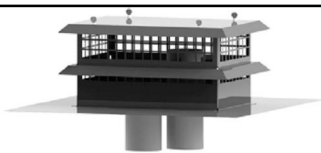
- 6" Clearance to Combustible Materials
- Stainless Steel Flue
- No Hassle Lifetime Warranty

ULTRABlack

Assorted New Products and Selling Features

Co-linear chimney cap

New from Excel Direct is the co-linear chimney cap, made for direct vent insert applications. Built entirely of sturdy stainless steel construction, the co-linear cap is available in both 3" or 4" outlets. You may also order it with a 4" exhaust and 3" intake for special installations. Only the 4" inlet & outlet is non-stock. The flashing is built right on to the cap, making installation easier as it can be adjusted to fit the size you require.



3" - BC-TMCT3	\$185.00
4" - BC-TMCT4	\$190.00
4" exhaust & 3" inlet	
BC-TMCTA4	\$120.00

Adjustable Chimney Caps



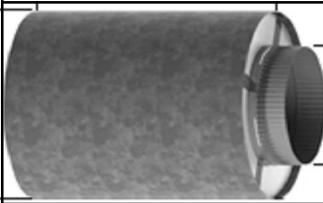
Now available from Imperial, are the adjustable, single flue chimney caps. Available in small (any size ranging from 8" x 8" up to and including 13" x 13") and large (for use if any dimension is more than 13") sizes. These new adjustable caps replace the discontinued friction-fit caps, which only covered a handful of available sizes.

Coming with a bolt-down removable top making cleaning easier along with a black powder coat finish, these caps are in stock at Northwest Stoves now.

Small	DI-BM0393	\$67.00
Large	DI-BM0394	\$79.00

Wall Thimble Extension

When passing through a combustible wall and connecting to a chimney liner, a chimney connector must pass through a listed thimble in order to do so. The insulated thimble from ICC is designed for this purpose.



However, occasionally you will need more than the 13" of length the insulated thimble provides. Introducing the thimble extension, which increases the available length of the insulated thimble to 24".

The new thimble extension is available now in 6" (\$50), 7" (\$55) & 8" (\$60) diameters.

Stove Thermometers

Why not capitalize on sales and reduce callbacks by selling a stove top or probe thermometer with each wood stove you sell?

Northwest Stoves offers as many as **7 types of thermometers**, all of which help the home owner make the most out of his or her wood stove. A thermometer will let the customer know what temperatures work best for things such as secondary combustion, ensuring that they will know how to make their stove as efficient as it can be.

Stove top thermometers start at \$12.95, while the probe thermometer lists for \$23.95.





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On behalf of everyone
at Northwest Stoves,
we all wish **Wayne
Rourke** the very best in
his retirement years!!!

Visit us on the web at
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Dan Kosovic	Purchasing/Tech. Support/Warranty	ex. 27
Gerry Moews	Returns/Warranty/Receiving	ex. 30
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Marquis Bola

Introducing the beauty of the Bola by Marquis - the perfect way to enhance the enjoyment of any outdoor space. Ideally suited for use on a wood deck or patio, the Bola comes complete with your choice of lava rocks, glass or decorative stones and is fuelled by either natural gas or propane.

The Bola is constructed in your choice of either smooth grey or textured concrete. You may also choose between the optional covers, available in light grey or charcoal.

The Bola uses the same 20" round firepit in either natural gas or propane used in the Kingsman/Marquis outdoor firepits.



Skyline ZDVRB3622

A new ribbon burner in the Skyline collection, is the ZDVRB3622, available in both standing and intermittent pilot ignition. This simple, yet elegant fireplace uses all of the same media as it's Skyline counterparts (rocks, glass or go without any media) and at a P4 rating of 65.3% on NG (68.3% on IPI), it qualifies for the Enerchoice rebate. That is pretty amazing considering that even with a clean view kit included, the suggested retail price for the ZDVRB3622 starts at an amazing \$1,334.00!

This linear fireplace comes standard with bronze glass, and a hi/lo SIT valve adjustment. It has tempered glass and an input of 17,500 BTU's.



Contact Us

To leave a **Voice Mail** please phone **604-856-8750** or **1-888-663-8816**, then enter the extension of the person you are trying to reach and you will be automatically directed to that person's line. We will take your call promptly, or you can leave a voice mail for a quick call back.



Serving the Fireplace Industry For More Than Thirty Years

Ultra Black

Trivia Answers

from page 2

1. True
2. False
3. False
4. False
5. True

Excel Chimney

Trivia Answers

from page 3

1. True
2. False
3. False
4. True
5. False

Look for more fun
trivia in the next
edition of "Hot Times"