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"I was...umm... testing my keyboard for drool resistance. It passed."
- Dan, after being caught asleep at his desk

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Primo Grills—New Options and Charcoal

With grilling season fast approaching, it's time to talk about the Primo Grills once again. The world's first oval ceramic cooker, the Primo offers the ability to grill or smoke at consistent low or high temperatures.

The Oval XL features up to 680 square inches of standard cooking space. It now has an improved cast iron chimney cap, an easy-to-read thermometer and reversible cooking grates. The cart w/ basket along with side shelves for the Oval (and also for the Junior) will now come in a set. You can order this under part # KC-310.



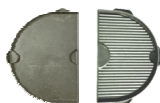
GRILLS AND SMOKERS

This season, due to popular demand, we are bringing back the Primo Kamado. The Kamado has a round cooking surface and has the ability to be used in a multitude of different ways.

Some other new parts on their way to us from Primo include:

KC-360 & KC-362—Half Moon Cast Iron Griddle

One side is grooved, the other is smooth. Perfect for frying or sautéing.



KC-361 & KC-363—Half Moon Cast Iron Searing Grate

KC-341 & KC-342—Premium Rib Rack

Smokes *nine* full racks of ribs—designed for the griller who needs to grill a lot of ribs at one time.



Northwest Stoves now offers Maple Leaf Charcoal—

In both a 4kg and an 8kg bag. Maple Leaf is Canadian made and boasts a combination of hardwoods—Beech, Sugar Maple & Birch—for long-lasting flavour. We still carry Wicked Good, however we no longer have Zebra.



Contact Us

Famous Sidekick

Trivia Answers

From page 2 & 3

1. Oliver Hardy
2. Jerry Lewis
3. (Gracie) Allen
4. Cher
5. Lou Costello
6. Roy
7. Jeremy
8. Bailey
9. Ernie
10. Dean
11. Daniel

Look for more fun
trivia in the next
edition of "Hot Times"



Serving the Fireplace Industry For More Than Thirty Years

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NORTHWEST STOVES LTD.

Serving the Fireplace Industry
for Over 30 Years.

HotTimes

A NEWSLETTER ON WHAT'S HOT AND WHAT'S NOT

Pacific Energy's New Summit Woodstove

Improved Firebox Design

Now in stock at Northwest Stoves in a running change from Pacific Energy, the newly re-launched Summit Woodstove looks exactly the same on the outside as its predecessor. Yet, the performance generated by the new firebox is improved.

The flow characteristics of combustion air have been improved, meaning that it breathes better and performs more like a Super 27 firebox. Two main results occur—quicker start up and more heat, mainly at the back of the firebox where air flow was limited before the change. Because the heat has been increased, the BTU and emissions data has also changed.



Heat output for Cordwood is up from 97,000 to 99,000 BTU's. EPA test fuel goes from 37,501 to 38,500 BTU's and the emissions go from 3.56 gm/hr to 3.9 gm/hr.

Also as a result of the higher heat output, the clearances have had to increase slightly: from 6" to 7.5" at the back and from 12" to 13" at the

side of the unit on double wall pipe. The corner clearances for double wall increase from 4" to 5". The pedestal and leg adapter kit for the old model will not fit the latest version (new kits are AP-SUMBPED & AP-SUMBLGAD). We are still working through a bit of old inventory before we are completely onto the B series (which should happen in a few weeks), so be careful if you plan to use components you have in stock to complete units.

**The new Summit
breathes better and
provides more heat**

Shelburne Now with Soapstone Lining

Beautiful and Functional

For a mid-sized stove that heats remarkably well for its size, Hearthstone's Shelburne offers both beauty and functionality in a stunning package.

Now, you can add an extended heat life to its list of features, as it will soon be coming with soapstone as its firebox liner instead of traditional firebricks, much like the Craftsbury.

Why soapstone? The answer is simple. It gives the Shelburne the best of both worlds. First, it enables it to utilize the properties of the cast iron outer

shell (quicker start up and fast heat) along with the properties of soapstone (low maximum heat output and much longer heat life after the fire goes out) to provide the ultimate wood burning experience.

The new 8371 model also has some new cosmetic changes, creating cleaner lines and an updated look. The ash pan has been improved and contains locks to secure it in place.

With its 2.0 cubic foot firebox making it capable of heat up to 1800 square feet, the

Shelburne is available in matte black paint (which will be a stocking colour) and blue-black, majolica brown and basil green enamel. Look for a new Shelburne promotion coming soon.



Inside this issue:

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Congratulations to Vancouver's **Vaglio Fireplaces** on reaching their 100th birthday in 2012.



Trivia—part 1

Name the famous sidekick whose partner is listed below.

Solutions on the back page.

1. Stan Laurel
2. Dean Martin's comedic partner
3. George Burns (Burns & _____)
4. Sonny & _____ (Too easy!!!)
5. Comedy geniuses Abbott & _____

See page 3 for Trivia—part 2...

Stay tuned for some exciting new products coming soon from **Town & Country Fireplaces!**

The Taxi Ride

A tourist is picked up by a cab driver on a dark night. The passenger taps the driver on the shoulder to ask him something, causing the driver to scream, lose control of the car and narrowly miss hitting a bus as it swerved through oncoming traffic before coming to a stop on the opposite sidewalk.

After some uncomfortable silence, the passenger said, "I'm so sorry. I never meant to scare you like that."

"It's okay, it's not your fault," the cabbie replied. "Today is my first day as a cab driver. I spent the past 25 years driving a hearse."

Marquis Infinite Series II

Over the next while, there will be a running change on the Infinite fireplaces, where the pilot position is being raised to light above the main burner. This update is being done to reduce warping and discoloration of the false bottom panels near the pilot burner area.

Unfortunately, this update means that old false bottoms will not be compatible with new units.

All Infinite Series II units will be marked with a label on the outside of the box, along

MQRB4436 – Infinite Series II will require the following New Part Numbers:

Old Number	New Number	Description
MQRB4436BK	MQRB44BK	Single Side View Kit – Series II
MQRB4436SK	MQRB44SK	See Through Kit – Series II
MQRB4436PB1	MQRB44PB1	Porcelain Bottom Single Side – Series II
MQRB4436PB2	MQRB44PB2	Porcelain Bottom See Through – Series II

MQRB5143 – Infinite Series II will require the following New Part Numbers:

Old Number	New Number	Description
MQRB5143BK	MQRB51BK	Single Side View Kit – Series II
MQRB5143SK	MQRB51SK	See Through Kit – Series II
MQRB5143PB1	MQRB51PB1	Porcelain Bottom Single Side – Series II
MQRB5143PB2	MQRB51PB2	Porcelain Bottom See Through – Series II

MQRB6961 – Infinite Series II will require the following New Part Numbers:

Old Number	New Number	Description
MQRB6961BK	MQRB69BK	Single Side View Kit – Series II
MQRB6961SK	MQRB69SK	See Through Kit – Series II
MQRB6961PB1	MQRB69PB1	Porcelain Bottom Single Side – Series II
MQRB6961PB2	MQRB69PB2	Porcelain Bottom See Through – Series II

with the corresponding compatible part numbers of view identification of Series II kits and porcelain bottoms. A red dot will be placed on the serial number label plate for units. Please see above chart for product number changes.

Fusion's Aesthetic Improvements

Beautiful, Clean Lines

With an edge to edge steel top and improved overall component alignment, the freshly re-designed Fusion is now even more suited to be a focal point in a contemporary home.

But Pacific Energy was sure to keep everything about the Fusion that was right as integral parts of this magnificent wood



stove, such as the legendary Pacific Energy firebox with its stainless steel encapsulated baffle and side rails.

The Fusion has been in production for a while and is in inventory in both matte black and stainless steel at Northwest Stoves. You may want to put one on your floor as this stove looks absolutely terrific.

Infrared Dynamics Sunpak 2 Stage Heater

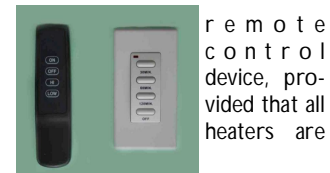
Beauty and Versatility

The Sunpak S34-TSR Patio Heater now combines ease and elegance. With its updated, stainless steel finish, to the included wireless remote control which allows the radiant heat to be adjusted from high to low (34,000—25,000 BTU's), on or off, the S34-TSR has become a must-have item for a commercial patio or even a residential outdoor room.

The S34-TSR also has a wall-mounted timer which can be pre-set to turn the heater off auto-



matically in order to conserve energy. The remote can learn 3 separate device codes and multiple heaters can be programmed to respond to a single



in range of the wireless signal.

All units are equipped with spark ignition and 100% shutoff for safety, economy and convenience.

The S34-TSR comes with a transformer and retails for \$1299. You will need to order a mounting kit along with the heater. They are in stock at Northwest Stoves today.

Each Sunpak S34-TSR comes with the remote and wall timer included



Wood Burning Troubleshooting Guide—part 1

Here are four questions to use when troubleshooting three common issues that are associated with wood burning: short burn times, no heat, and dirty glass.

- 1) How long of a burn time are you getting?
- 2) Is your glass dirty?
- 3) How dry is your wood?
- 4) What is the draft reading you're getting?

The answers will tell a number of things. If you're getting a three hour burn time in, say, a Summit size firebox, something is amiss. It could be that the consumer isn't loading enough wood into the firebox, but it's more than likely a high draft scenario or some sort of air leak. If the glass is dirty this gives me some more information. If

there is unburned wood in the firebox, it could be caused by poor quality wood (wet), or the fire may not be getting enough air for the proper amount of combustion to occur. Dirty glass can also be an indication that it is not a hot enough fire.

Ideal moisture content is 14% to 16%. How do you tell? A moisture meter is the most accurate, but wood that is lighter than it should be and has cracks at the end of the logs is a decent indication of dry wood. Remember that wood stored in an uncovered pile outside is most likely not dry. You need air circulation to have good dry wood.

The draft reading is the most useful piece of information that you can get when troubleshooting a wood stove, and is a common culprit in short burn

times and tall, well designed chimney systems. Proper draft is .07 to .1 inches of water column.

To do a draft test:

- 1) Drill a hole in the back of the stove pipe close to the stove that is the same size as the metal tube that came with the draft connector .
- 2) Insert the metal tube into the stove pipe.
- 3) Close all the doors to the appliance, shut the draft control, and open the damper if one exists.
- 4) Calibrate the draft gauge to zero, if applicable.
- 5) Light a fire in the stove.
- 6) Once a fire is established, take a reading with your draft gauge.

- continued in our next edition

Trivia—Part 2

Name the famous sidekick whose partner is listed below.

Solutions on the back page.

6. Siegfried and _____
7. British Invasion duo Chad and _____
8. Famous circus folk Barnum & _____
9. Sesame Street's Bert & _____
10. Surfing music originators Jan & _____

Bonus Qusetion

11. Henrik and _____ Sedin (famous Vancouver hockey tandem)



New Joi Light by Caframo



Freight & Courier Information Corner



Courier Emails

When sending courier shipments via DHL, you have the option of receiving an email from us the moment your package is processed to be picked up. You can then track the shipment along its route until it reaches your doorstep.



If you wish to add this feature to your shipments, please send me an email at tayley@northweststoves.ca. It takes little time to set up and can provide you with a tool to help you plan ahead.

Freight Photos

How many times has a shipment arrived on your loading dock with nicks and scrapes on it—or worse—only to have the freight carrier tell you "that's the way it looked when we picked it up?"

As an added value tool, we can email you pictures of your palletized or crated shipment after it's wrapped and before the carrier picks it up. If you wish to try this, please email tayley@northweststoves.ca.



"How much is the freight?"

We often hear customers having concerns over their freight costs. This isn't surprising given recent fuel increases which have been passed on by the various freight carriers.

At Northwest Stoves, we want you to know that we will try and help you keep these costs to a minimum. If you are currently using a "collect" freight service and want us to give you a quote using one of our preferred carriers and our low negotiated rates, please let us know.

Some of our dealers have entered into an agreement

with their individual freight provider where they get a "skid rate." This rate is generally quite low and can save a lot of money. I encourage you to explore that avenue as well.

We take great care to ensure our shipping to you is fast, accurate and with the best possible service we can provide. If we can save you some money along the way, so much the better.

