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Northwest's Newest Addition

Fresh from the frozen tundra of Manitoba comes our newest outside sales rep, Clinton Tod. A prairie boy his entire life, Clinton joined the Northwest Stoves team back in September looking to further his fireplace industry experience and challenge himself. We are very excited about the early returns he has brought to the table!



Don't be fooled by his youth, though. Clinton may be young, but he certainly isn't inexperienced. He has spent time as a chimney sweep, has done outside sales and wood technical for Prairie Fireplaces in Winnipeg, has managed a fireplace retail store, is currently WETT certified and has even spent time on the WETT board in Manitoba.

Clinton will be spending much of his time between the Cariboo and the Fraser Valley helping out his dealers. Many of you in these areas have



Clinton brings the cold weather with him from the Manitoba capital

likely already met with him. For the other times when Clinton is not on the road, he will be in the Northwest Stoves office providing knowledge, answering many dealer questions and fuelling our days with his witty personality.

We look forward to a lengthy relationship with Clinton as we move forward. He has already brought a positive attitude and a knowledgeable background with him. We are very happy to have him on board. Don't hesitate to drop him and line and say, "Hi."



*I went to a garage sale and asked, "How much for the garage?"
"It's not for sale."*

- Clinton in his job interview

To leave a **Voice Mail** please phone **604-856-8750** or **1-888-663-8816**, then enter the extension of the person you are trying to reach and you will be automatically directed to that person's line. We will take your call promptly, or you can leave a voice mail for a quick call back.



Serving the Fireplace Industry For More Than Twenty-Five Years

NWS Holiday Hours

Dec. 24, 25, 26—closed

Dec 27 & 28—open
From 8:00 to 4:30

Dec 31 & Jan 1—closed

Jan 2—open
from 8:00 to 5:00

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NORTHWEST STOVES LTD.



HotTimes

A NEWSLETTER ON WHAT'S HOT AND WHAT'S NOT

Hearth Classics New EmberShield Board

EmberShield Floor Protector

Introducing Hearth Classic's new *EmberShield* floor protector, now available at Northwest Stoves. The *EmberShield* is unique in that it can be used for both hearth protection or outdoor deck use.

Made from entirely non-combustible materials, the *EmberShield* is built using sturdy construction, eliminating warpage and increasing thermal protection. It has four angled



corners allowing the consumer to use it in either a corner or on a flat wall.

As a deck protector, the *EmberShield* is resistant to wet and cold weather, as well as hot

grease and oil. The space under the pad prevents moisture build up, which is a leading cause of deck rot.

Used against the wall behind your stove, the *EmberShield* can help reduce clearance to combustibles. It also provides great ember protection for your wood, gas or pellet stove.

The *EmberShield* is available in two sizes—36" x 42" and 48" x 42". These sizes allow the *EmberShield* to be used with a wide variety of hearth appliances.

The best part about the *EmberShield*, though, is the amazingly low retail prices.

DY-PGF3642BI \$115.00

DY-PGF4842BI \$129.00

Wall Bracket Kit \$95.00

If you haven't seen these fantastic boards yet, give your rep a call. We'll ensure that you have a chance to get on "board" right away.



Happy Holidays from the staff at Northwest Stoves!



Reminder

We have sold through most of our older inventory in Yoders hearth pads, meaning that the majority of our remaining boards come with Thermashield, or an R value of 1.01!!!

Town & Country's 54" Wide Screen

Contemporary Brilliance

Town & Country Fireplaces have introduced the TC54 Wide Screen Fireplace, a truly amazing, contemporary looking beauty.

Recently revealed to rave reviews, the Wide Screen has taken the industry by storm with its versatility, BTU output and simplicity.



The Wide Screen's flames flicker amidst a "tranquil" setting of rocks and white sand, and the three dimensional look from the flames is produced by the reflective porcelain panels which are available in both black and coffee bean brown.

Using the Vesta award

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"If you are going through hell, keep going"

- Sir Winston Churchill



HearthStone's Equinox

ORG Shots by Frank Monahan



"Look at this empty desk! No computer. No phone. Not even a pencil. When did you get promoted to Vice President?"

Dave gets some questions

Extra Large Space Heater

With a whopping 120,000 BTU's, HearthStone's new Equinox wood burning stove is a powerhouse.

This stove has been specially designed to heat even the largest of spaces, while still maintaining its high-end design and style. One of the most impressive features is the Equinox's ability to take a log up to 25" in length through

the front door or the easy side-loading door.

The Equinox can achieve surprisingly close clearances with the optional rear heat shield installed, considering the amount of heat it produces.

With a burn time up to 12 hours, and a heat life of up to 16 hours, the Equinox has an 8" flue collar with the ability to be either free-standing or hearth mounted.



Now available, the Equinox can comfortably heat up to 3500 square feet

RSF Updates

New Gasket Codes

There are now codes for each gasket kit available from RSF. They are as follows:

- Topaz Window Gasket.....PF-980901T
- Delta Centre Window Gasket.....PF-980903D
- Delta Side Window Gasket.....PF-980905D
- Delta Window Gasket.....PF-980908D
- Opel 3 Window Gasket.....PF-980903P
- Opel Window Gasket.....PF-980904P
- Onyx 2 Window Gasket.....PF-980905N
- Onyx Window Gasket.....PF-980906N

Displaying the Opel 3

Many dealers who currently have an Opel 2 burning in their showroom also would like to show the single door Opel 3. Now, you can—and you don't need to take out another burn unit to do it. The Opel 3 display (see picture at left) can be attached to a wall, has part of the door frame which allows the hinge mechanisms to work correctly, and has a realistic looking burn picture inside the door.

New Universal (almost) Gravity Vent

The new gravity vent kit (FOV-2) uses an adapter to work on all RSF's except the Oracle.



RSF's new Opel 3 display

Did you know...

...that Northwest Stoves currently distributes 18 stoves, fireplaces & inserts that qualify as EnerChoice units under the EnerGuide program?

The T&C Wide Screen's Many Features



From page 1
Winning Maestro Control system, the Wide Screen will command the largest rooms with the look of a custom fireplace.

Like others in the Town & Country line, the Wide Screen possesses electronic ignition with a battery back-up in the event of a power

outage.
The magnetic finishing trim comes standard with each unit, and the huge, ceramic disappearing glass finishes the fireplace off perfectly.

The Wide Screen uses T&C's standard 8x11 venting and can also be power vented. Its BTU rating is a comfortable 61,000 and will not "burn you out of your room" like some of its competitors.



Alaskan Cruise



Great Time For All

Back in June, a contingent from Northwest Stoves, along with some of our manufacturers and many dealers set sail up the coast on an Alaskan cruise. The trip was our way of saying "thank you for the business" to many of our long time dealers.



James Green, Ralph MacDonald & Mike Harstone take pause with the ship in the background



Wayne kayaks with his son

Some of these included kayaking, bear & whale watching & trip on jet boat.

Among the stops along the way were Alaska's capital city, Juneau, historic Sitka, the coastal fishing town of Ketchikan and the Hubbard Glacier which offered breathtaking views from the deck of the ship.

A special 'thank you' goes out to our sponsors (the manufacturers) who enabled us to offer this voyage. We hope that those of you who came along enjoyed it as much as us.

By all accounts, it was a terrific trip. There was far too much food, far too much drink, and a whole lot of fun.

The passengers went on many different excursions during some of stops along the way.

Heartland Paragon

Duel Fuel Range

A perfect combination of technology and style, the Heartland Paragon offers a brushed stainless steel finish, mildly curved doors and retro-style handles. Its two ovens feature convenient, side opening French doors. This means no more leaning over a hot oven door! The Paragon possesses six, high-efficiency commercial



style burners with electronic ignition and Flame Failure cut-off. Heavy duty cast iron grates

create an even cooking surface so that pots and pans slide easily from burner to burner.

The independently operated ovens have 7 multi-functions including defrost, fan oven, fanned grilling, convection, conventional roast/bake, broil element and base heat.

The full width storage drawer allows you to keep all of your pots and pans in one place.

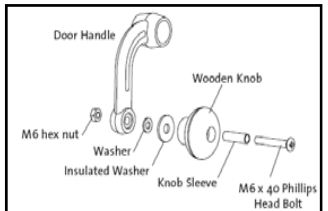
Product Updates

Voluntary Recall Notice

Effective immediately, Imperial Mfg. has done a voluntary recall on the Supersweep Chimney Cleaning Log (part #DB-BR0342) due to quality control inconsistencies in the manufacturing process. We no longer have stock of this log, and any existing product in the field can be sold through.

3CB Wooden Handle

The diagram below illustrates the proper way the handle goes together.



Jotul Fresh Air Adapters

Part #156408, a fresh air adapter, is available for the 602CB, F100, F3CB and the 118 Black Bear. Please note that this does not make these units mobile home approved.

Primo Brand Charcoal

Composed of a special, superior Royal Oak charcoal blend, the Primo Charcoal



replaces the previously offered Cowboy Brand Charcoal (see above picture).



Upcoming Events

- Jotul Mid-Winter Meeting
Jan 16th—19th
- HearthStone Meeting
Feb 6th—9th
- BC Home & Garden Show
Feb 20th—24th
- HPBA Expo
Feb 26th—March 1st

Upcoming WETT Courses

- Coquitlam**
 - Code Compliance Jan 7th—9th
 - Woodburning Jan 10th & 11th
 - New & Review Jan 12th
- Calgary**
 - Code Compliance Jan 14th—16th
 - Woodburning Jan 17th & 18th
 - New & Review Jan 19th
- Edmonton**
 - Code Compliance Jan 21st—23rd
 - Woodburning Jan 24th & 25th
 - Chimney Sweep Jan 26th & 27th
 - Pellet Heating Jan 29th
- Victoria**
 - Code Compliance Feb 4th—6th
 - Woodburning Feb 7th & 8th
 - New & Review Feb 9th
 - Pellet Heating Feb 9th