

HotTimes

A NEWSLETTER ON WHAT'S HOT AND WHAT'S NOT

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To Oslo and Beyond

by Mike Harstone

Our trip to Norway, with contest winners Tim and Carey Struch from Pioneer Fireplace, was the trip of a lifetime. The trip was action packed; starting with a seven hour flight from Boston to Oslo, followed immediately by a two hour bus ride to Fredrikstad to tour the Jotul factory.

The factory was very interesting; we got to see the scrap steel being melted down and then cast into a beautiful piece of furniture. This process is handled in a huge machine called a Desa machine that is almost one and a half blocks long! The molten cast iron goes in one end and the cast part comes out of the other!

All the cast patterns are made in another section of the factory. One room in this area has all the patterns used for every Jotul stove ever made. This room has the ultimate in fire prevention systems. If this room went up in flames it would be a disaster, because without

these patterns, they can't make parts.

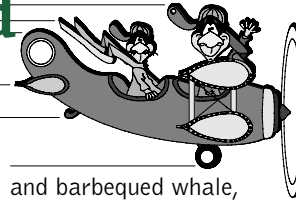
The next day we drove back to Oslo and caught a plane for a trip up to Boda. A cruise ship then took us on a four hour journey to the islands we were going to visit for the next three days. We were far north, past the Arctic Circle where at that time of year, it never gets dark. That night we ate in an historic Viking lodge that is about the size of four large houses. It has no windows, and is heated with three open fires. There is no chimney, just a large hole in the roof for the smoke to escape. We dressed, and ate, like Vikings.

We arrived at our cabins at midnight, but

it seemed like only six or seven in the evening, as it was still light out. Our cabins were built on stilts right out over the ocean.

The next day we went on an old ferry boat to tour around the islands and there we tried our luck at catching a few cod. We had reindeer for dinner that night - sorry Santa!

The next morning was bright and sunny and we slipped into survivor suits to explore the fiords on high speed Zodiacs. The water was like glass and the scenery was incredible. We stopped in a little fishing village for lunch and ate salmon



and barbequed whale, outside on the deck. The whale was fantastic; and tasted like veal, but bright purple in color. In Norway they still hunt the Minke whales.

That night we hopped on the bus to see the midnight sun on the other side of the island. At midnight the sun drops down, and just reaches the water. Then it starts to rise again, the start of a new day. There was a golf course near by and 20 of us stayed for a round of golf. We teed off at 12:30am and finished at 4:30am. To keep us hydrated, a hospitality beer cart followed our group closely all day... or I should say night! We got back to our cabins at 5:30am, so the 8:30am wake-up call came awfully early!

From start to finish we were pampered by everyone from Jotul. Thank you, Jotul, for the trip of a lifetime!



TIM, CAREY AND MIKE

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Our Staff



Wood Burning Problem Solving

by Reid Harvey



Quick Facts

RSF Delta Available with Pewter Doors

The Delta fireplace with Pewter Doors (CR-FADEP) is now in stock.

Revolving Rain Caps

ICC has new revolving rain caps that are shown on page 3 and page 18 in the Blue "Venting and Caps" section of your catalogue. These caps help to prevent both the entry of wind driven rain as well as wind induced downdrafts. They come with a five year manufacturer's warranty. Check with us for availability now.

Pacific Energy Brick Kits

We now stock the complete brick kit for the Super/Spectrum/Classic/Pacific Insert sized stoves (PS-BRICSSER at \$42.00 suggested list) and the complete brick kit for the Summit stoves and inserts (PS-BRICSUMM at \$45.60 suggested list).

"People forget how fast you did a job - but they remember how well you did it."

Howard Newton



We often receive calls asking questions about a wood burning installation that is giving the owner problems. This is the fourth in a series explaining some of the situations that can contribute to problems with a wood stove installation.

6 Black Glass: The first and most common cause of discolored or "black glass", is poor fuel. The second cause is poor draft: draft that is not sufficient enough to suck the smoke out of the stove, before it can stick to the glass. Here's a tip – If the glass is black, and the firebricks are black, then your chimney is black and the air is black. This means pollution. If your glass appears to be clean (not necessarily

sparkling) and the bricks are clean, then your chimney is likely clean and so is the air. For articles on fuel and draft please see the earlier articles in this series.

7 Sufficient Supply of Oxygen: Much like today's stoves, modern homes are much more efficient than older homes. Houses today are being built tighter, so a sufficient supply of oxygen can be a problem. To find out if there is sufficient air in the home, ask yourself: Has the customer provided either combustion air or make-up air? These are two different things.

Some inspectors demand combustion air on every install. However, their definition of combustion

air, or make-up air, varies a lot. Mobile home installations require outside air to be connected right to the appliance (this is combustion air). In residential applications this may not be possible, or in some cases advisable. It is NOT a requirement in B365. There are times when make-up air is preferable – sell them an ASV90 or similar.

Advising the consumer of these possibilities at the time of the sale can avoid problems later on. For more information on chimneys and the questions above, phone Northwest Stoves and ask Grant Biech to send you some copies of our Wood Burning and Troubleshooting Guide. (Part 4 in a series)



JOTUL F600 FIRELIGHT WITH OPEN DOORS AND FIRESCREEN



WETT - BC Course Schedule

Here is a list of courses offered by WETT-BC in the Lower Mainland. Locations to be determined. You must register in advance.

WETT will gladly schedule additional courses in other parts of the province, but only if you can guarantee at least 12 attendees.

Code Compliance

Jan 31st – Feb 2nd

Woodburning Systems

Feb 3rd – 4th

Chimney Sweeping

Feb 5th – 6th

New & Review

Feb 7th

Basic Inspection

Feb 8th

All WETT certificate holders must take a one day WETT upgrade course every five years in order to maintain their certification. Members who completed their CE requirement or who achieved certification, at any level, in 2000 are required to successfully complete at least one continuing education credit before the end of 2005.

For additional information please see www.wetbc.ca or call Zigi at 604-941-4172.





Heat with Style

Pacific Energy Updates the Esteem and the Estate

As most Pacific Energy dealers know by now, the Esteem and Estate direct vent fireplaces from Pacific Energy feature an exclusive all-new stainless steel burner. This new internal Venturi-burner, designed exclusively for Pacific Energy, produces an ample flame and more glow than is possible

with the traditional tube or pan burners.

The new log arrangement includes a new glowing bed and two additional front logs placed on a new brick hearth bed. Note: Don't throw those two new logs out – several people have so far (Mike will remain

anonymous). There is now improved flame control and the units are heater rated with a 50% turn down. Pacific Energy's heat extraction system and innovative burner provide furnace-like heating while maintaining a realistic flame and warm glow, even at low settings. The Energuide

rating is an impressive 65.1% for the Esteem and 69.3% for the Estate (NG).

Check out the new Esteem and Estates. They both offer top or rear venting on the same unit, as well as many optional features including, enamel choices and the popular metallic



The future ain't what it used to be.

*Yogi Berra
US baseball player, coach,
and manager (1925 -)*



Quick Facts

Wind and Rain Shield (BI-ERCW)

The Wind and Rain Shield virtually eliminates water entry, even from horizontally driven rain. Testing results show that with a 40 mph horizontal wind, the shield increases draft by at least 60% versus a regular or deluxe cap.

Heartland Discontinues YELLOW

Heartland has discontinued the Classic Yellow color. Demand for this color was very low; only 3% of all orders, so Heartland has decided to no longer offer it.

Heartland Non-Self Clean Models

Non-self clean models are no longer offered in Heartland's electric oven models. These non self-clean models have represented a very small part of the Heartland line, and should not effect sales.



Skytech's Wireless Wall Thermostat

Skytech's DS-TSR2 remote was developed to provide a safe, reliable, and user-friendly wireless wall-mount thermostat for gas heating appliances. The unit uses batteries which allow the remote to work without electricity. It operates via radio frequencies, with non-directional signals.

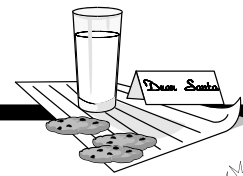
The system operates at a range of up to 20 feet, and offers 255 security codes. The face of the unit couldn't be any simpler; showing only three operating buttons and a large LCD screen, displaying room and set temperatures.

The DS-TSR2 allows you to control a gas fireplace with out having to "fish" wires through the

wall. It is particularly effective when trying to control a gas fireplace insert without having to run wires through brick.

The DS-TSR2 is in stock and has a suggested retail of \$189. For a simple on/off control in a wireless wall switch check out the DS-1001D1. It has a suggested list of \$139.

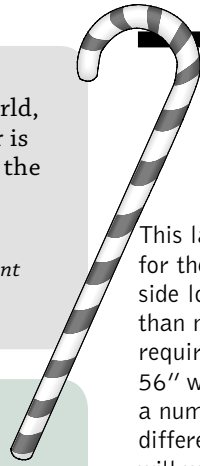




Hearth Classics "Side Load Pad"

"In the business world, the rearview mirror is always clearer than the windshield."

*Warren Buffett
US financier & investment
businessman (1930 -)*



Jotul Air Restrictors

When installing the Jotul DV units don't forget to set the air restrictors. Some units have just an exhaust restrictor, and some have both an exhaust and an intake restrictor. These restrictors were carefully engineered to give installers the ability to "dial-in" these appliances for optimum performance in a wide variety of venting configurations. PLEASE USE THEM!

Excel Flue Extensions

The end of the flue extension is now manufactured with a hemmed end. This hemmed end is much more resistant to bending as you insert a screw into it. It has come to our attention that some of these new flue extensions are very tight when used in conjunction with a UBAF. So tight in fact, that it may require a small amount of crimping to fit. This problem has been corrected at the factory, but may still be an issue with stock that has already been shipped.

"There are risks and costs to a program of action. But they are far less than the long-range risks and costs of comfortable inaction."

*John F. Kennedy
(1917 - 1963)*

This larger "side load pad" is specially designed for the Jotul Oslo and Firelight models, or other side load wood stoves that require a wider than normal hearth pad, to meet installation requirements. The dimensions of this pad are 56" wide and 53" deep – large enough to handle a number of installation options for a variety of different units. (The standard 54 corner pads will work with both the Oslo and the Firelight and many other side load units.)

The "side load pad" is available in either the "Original" series or the "Classic Edge" series and all the tile and stone options are available. The "side load pads" will be considered special order and will take 3 -4 weeks for us to bring in. These pads are perfect for your side loading units and the rest of the Hearth Classics line can complement your complete stove line-up, and add profit to the bottom line.



Get the Edge on Your Competition

Hearth Classics' Signature Edge Hearth Pads add a whole new dimension to your stove sales. Our new Classic frame, together with the largest selection of colors, custom designs and sizes, and a 5-year warranty make it easy for you to sell a pad with every gas, wood and pellet stove that goes out the door. That's why we say "Sell the Package – Keep the Profit". Call us to find out more.

1-866-881-PADS (7237)

Vista Award Winner 2002 and 2001

Leading the Industry in Innovation, Quality, and Service for over 25 years.

HEARTH CLASSICS

www.hearthclassics.com



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To leave a voice mail, call and enter the extension of the person you are trying to reach and you will be automatically directed to that person's line. We will take your call promptly, or you can leave a voice mail for a quick call back. No time to talk?

Then just send us an email.

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